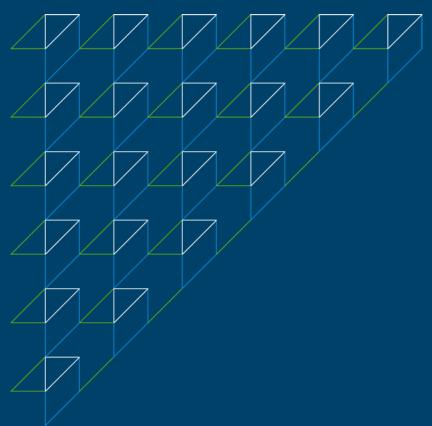


**Market Reports** 

Week Ending 9 February 2017



## Definitions





#### **Definitions**

Nationality	Investor Type	Description				
	Individuals	Saudi Individuals have been classified under 4 categories as defined below:				
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.				
	- High Net Worth Investors (HNWIs)	<b>HNWIs</b> are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding <b>IPIs</b> (see below).				
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.				
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
Sauui	Institutions	Saudi Institutions have been classified under 4 categories as defined below:				
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .				
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.				
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.				
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Individuals	GCC natural person				
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.				
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.				
	Foreign Residents	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).				
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.				
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.				

# Highlights

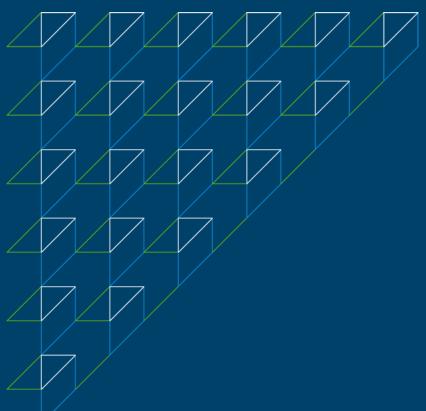


The total value of shares traded for the week ending 9 February 2017 amounted to SAR 19.11 billion, decreasing by 8.66% over the previous week; while total stock market capitalization reached SAR 1,630.94 billion at the end of this period, decreasing by 1.54% over the previous week.



- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 18.32 billion representing 95.91% of total buying activity, and sales of SAR 18.45 billion representing 96.58% of total selling activity. Total ownership of "Saudi Investors" stood at 93.59% of total market capitalization as of 9 February 2017, representing a decrease of 0.01% from the previous week.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 0.308 billion representing 1.61% of total buying activity, and sales of SAR 0.215 billion representing 1.12% of total selling activity. Total ownership of "GCC Investors" stood at 2.34% of total market capitalization as of 9 February 2017, representing an increase of 0.03% from the previous week.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 0.473 billion representing 2.48% of total buying activity, and sales of SAR 0.439 billion representing 2.30% of total selling activity. Total ownership of "Foreign Investors" stood at 4.07% of total market capitalization as of 9 February 2017, representing a decrease of 0.02% from the previous week.

# Stock Market Value Traded Breakdown





Value Traded (by Nationality and Investor Type)

Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
	Individuals:						
	Retail	9,382,781,265	49.11%	10,050,652,337	52.61%	-667,871,073	-3.50%
	HNWIs	6,183,912,110	32.37%	6,061,132,609	31.73%	122,779,501	0.64%
	IPIs	458,487,252	2.40%	474,690,356	2.48%	-16,203,104	-0.08%
	Individual DPMs	117,402,199	0.61%	150,175,692	0.79%	-32,773,494	-0.17%
	Sub Total (Individuals)	16,142,582,825	84.49%	16,736,650,994	87.60%	-594,068,169	-3.11%
Saudi	Institutions:						
	Corporates	1,169,164,227	6.12%	539,938,001	2.83%	629,226,226	3.29%
	Mutual Funds	715,151,416	3.74%	665,027,215	3.48%	50,124,201	0.26%
	GRE's	0	0.00%	0	0.00%	0	0.00%
	Institution DPMs	297,130,667	1.56%	509,805,301	2.67%	-212,674,633	-1.11%
	Sub Total (Institutions)	2,181,446,310	11.42%	1,714,770,517	8.98%	466,675,794	2.44%
	Total Saudi Investors	18,324,029,135	95.91%	18,451,421,511	96.58%	-127,392,376	-0.67%
	Individuals	63,048,728	0.33%	73,735,194	0.39%	-10,686,466	-0.06%
	Institutions	237,867,585	1.25%	138,616,533	0.73%	99,251,052	0.52%
GCC	GCC DPMs	7,305,066	0.04%	2,547,401	0.01%	4,757,665	0.02%
	Total GCC Investors	308,221,379	1.61%	214,899,128	1.12%	93,322,251	0.49%
	SWAP Holders	143,325,500	0.75%	121,697,394	0.64%	21,628,106	0.11%
Foreign	Foreign Residents	281,467,354	1.47%	276,565,276	1.45%	4,902,078	0.03%
	QFIs	37,886,601	0.20%	37,175,032	0.19%	711,569	0.00%
	Foreign DPMs	10,219,119	0.05%	3,390,747	0.02%	6,828,372	0.04%
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	472,898,574	2.48%	438,828,449	2.30%	34,070,125	0.18%
Grand T	<u> </u>	19,105,149,088	100.00%	19,105,149,088	100.00%		



Value Traded (by Investor Classification)

Stock Market Traded Value Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	3,193,939,632	16.72%	2,643,063,672	13.83%		550,875,959	2.88%		
Non-Institutional	15,911,209,456	83.28%	16,462,085,415	86.17%		-550,875,959	-2.88%		
Grand Total	19,105,149,088	100.00%	19,105,149,088	100.00%					

#### **Definitions**

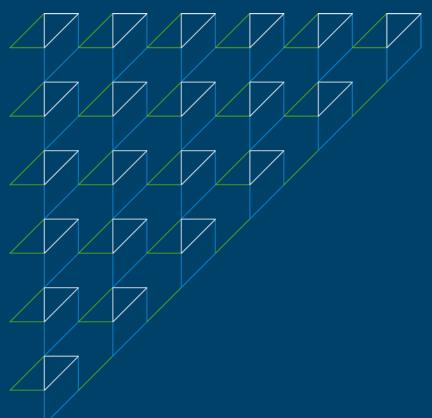
#### Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

# Stock Market Ownership Breakdown





#### Ownership Value (by Nationality and Investor Type)

Stock Market Ownership Breakdown - By Nationality and Investor Type								
Nationality	Investor Type	As of 2 February 2017		As of 9 February 2017		Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals:							
	Retail	76,328,992,703	4.61%	75,762,794,934	4.65%	-566,197,769	0.04%	
	HNWIs	133,539,931,514	8.06%	131,718,987,510	8.08%	-1,820,944,004	0.01%	
	IPIs	256,719,250,610	15.50%	252,578,957,425	15.49%	-4,140,293,185	-0.01%	
	Individual DPMs	5,337,659,010	0.32%	5,208,663,261	0.32%	-128,995,748	0.00%	
	Sub Total (Individuals)	471,925,833,837	28.49%	465,269,403,130	28.53%	-6,656,430,707	0.04%	
Saudi	Institutions:						_	
	Corporates	286,369,116,321	17.29%	280,050,810,457	17.17%	-6,318,305,864	-0.12%	
	Mutual Funds	90,300,256,407	5.45%	88,196,476,418	5.41%	-2,103,779,989	-0.04%	
	GRE's	655,055,070,917	39.55%	647,424,273,014	39.70%	-7,630,797,903	0.15%	
	Institution DPMs	46,660,648,255	2.82%	45,410,581,690	2.78%	-1,250,066,566	-0.03%	
	Sub Total (Institutions)	1,078,385,091,901	65.10%	1,061,082,141,578	65.06%	-17,302,950,322	-0.04%	
	Total Saudi Investors	1,550,310,925,738	93.60%	1,526,351,544,709	93.59%	-23,959,381,029	-0.01%	
	Individuals	2,971,814,920	0.18%	2,916,759,272	0.18%	-55,055,649	0.00%	
000	Institutions	34,791,487,666	2.10%	34,710,924,777	2.13%	-80,562,888	0.03%	
GCC	GCC DPMs	551,635,470	0.03%	542,950,365	0.03%	-8,685,105	0.00%	
	Total GCC Investors	38,314,938,057	2.31%	38,170,634,414	2.34%	-144,303,642	0.03%	
	SWAP Holders	13,435,723,194	0.81%	13,174,798,389	0.81%	-260,924,805	0.00%	
	Foreign Residents	4,459,333,444	0.27%	4,310,085,380	0.26%	-149,248,064	0.00%	
Foreign	QFIs	1,966,821,461	0.12%	1,922,533,293	0.12%	-44,288,168	0.00%	
	Foreign DPMs	1,835,235,847	0.11%	1,788,966,670	0.11%	-46,269,178	0.00%	
	Strategic Partners	46,076,844,284	2.78%	45,220,865,018	2.77%	-855,979,266	-0.01%	
	Total Foreign Investors	67,773,958,231	4.09%	66,417,248,750	4.07%	-1,356,709,480	-0.02%	
Grand Total		1,656,399,822,025	100.00%	1,630,939,427,873	100.00%	-25,460,394,152		



Ownership Value (by Investor Classification)

Stock Market Ownership Breakdown - By Investor Classification									
	As of 2 February 2017		As of 9 February 2017		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)			
Institutional	1,439,099,749,443	86.88%	1,416,230,800,777	86.84%	-22,868,948,666	-0.05%			
Non-Institutional	217,300,072,582	13.12%	214,708,627,096	13.16%	-2,591,445,486	0.05%			
Grand Total	1,656,399,822,025	100.00%	1,630,939,427,873	100.00%	-25,460,394,152				

#### **Definitions**

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Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

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