

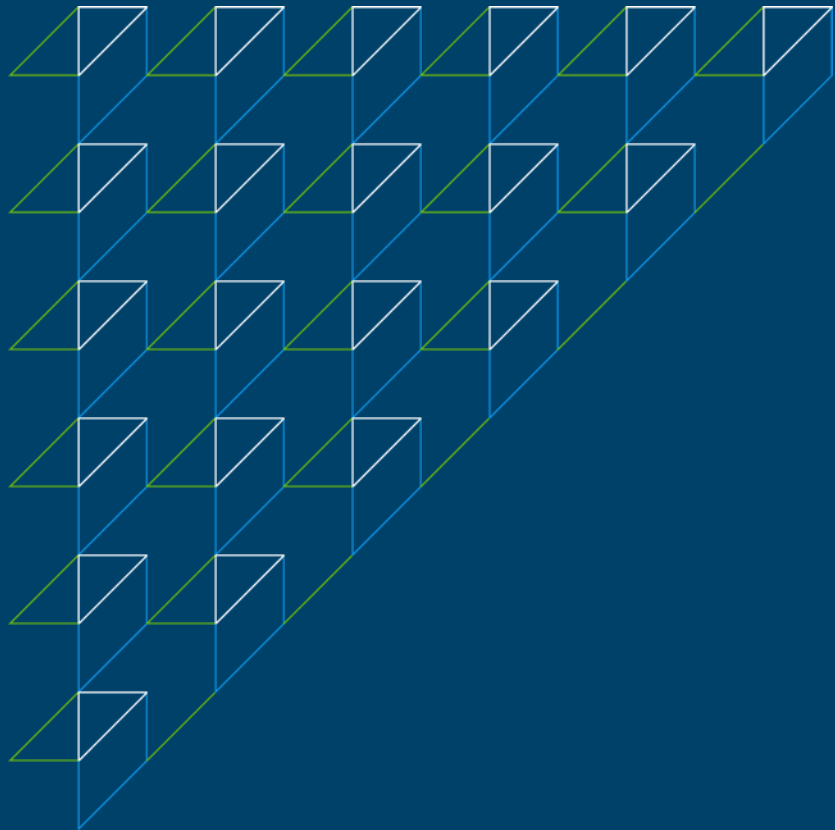
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 21 December 2017



Definitions



Weekly Stock Market Ownership and Trading Activity Report

Definitions

Nationality	Investor Type	Description
Saudi	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs .
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
GCC	Individuals*	GCC natural person
	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Foreign	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.

*Nomu-Parallel
Market Individual
Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.
- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



Weekly Report - Main Market

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type

Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals:						
	Retail	9,028,609,770	46.46%	10,074,665,548	51.84%	-1,046,055,777	-5.38%
	HNWIs	6,129,782,712	31.54%	6,463,285,783	33.26%	-333,503,070	-1.72%
	IPIs	440,956,597	2.27%	485,099,510	2.50%	-44,142,913	-0.23%
	Individual DPMs	192,282,542	0.99%	153,611,417	0.79%	38,671,124	0.20%
	Sub Total (Individuals)	15,791,631,621	81.26%	17,176,662,258	88.39%	-1,385,030,636	-7.13%
	Institutions:						
	Corporates	1,594,981,062	8.21%	563,864,608	2.90%	1,031,116,454	5.31%
	Mutual Funds	661,135,897	3.40%	362,164,386	1.86%	298,971,511	1.54%
	GRE's	338,260	0.00%	0	0.00%	338,260	0.00%
	Institution DPMs	256,765,505	1.32%	253,318,942	1.30%	3,446,563	0.02%
	Sub Total (Institutions)	2,513,220,724	12.93%	1,179,347,937	6.07%	1,333,872,788	6.86%
Total Saudi Investors	18,304,852,346	94.20%	18,356,010,195	94.46%	-51,157,849	-0.26%	
GCC	Individuals	50,082,443	0.26%	56,115,045	0.29%	-6,032,602	-0.03%
	Institutions	201,048,074	1.03%	209,944,369	1.08%	-8,896,295	-0.05%
	GCC DPMs	835,264	0.00%	962,917	0.00%	-127,653	0.00%
	Total GCC Investors	251,965,781	1.30%	267,022,331	1.37%	-15,056,550	-0.08%
Foreign	SWAP Holders	239,986,712	1.23%	209,360,935	1.08%	30,625,776	0.16%
	Foreign Residents	280,104,682	1.44%	310,147,466	1.60%	-30,042,785	-0.15%
	QFIs	280,405,888	1.44%	273,369,627	1.41%	7,036,261	0.04%
	Foreign DPMs	75,064,925	0.39%	16,469,779	0.08%	58,595,147	0.30%
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	875,562,206	4.51%	809,347,808	4.16%	66,214,399	0.34%
Grand Total		19,432,380,333	100.00%	19,432,380,333	100.00%		

Weekly Report - Main Market

Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification

Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	3,943,800,726	20.29%	2,528,166,491	13.01%	1,415,634,234	7.28%
Non-Institutional	15,488,579,607	79.71%	16,904,213,842	86.99%	-1,415,634,234	-7.28%
Grand Total	19,432,380,333	100.00%	19,432,380,333	100.00%		

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Weekly Report - Main Market

Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type

Nationality	Investor Type	As of 14 December 2017		As of 21 December 2017		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals:						
	Retail	72,202,605,030	4.35%	74,005,858,308	4.39%	1,803,253,278	0.04%
	HNWIs	136,984,020,981	8.26%	139,716,906,113	8.28%	2,732,885,132	0.03%
	IPIs	239,241,638,810	14.42%	243,296,887,558	14.43%	4,055,248,748	0.01%
	Individual DPMs	4,339,166,054	0.26%	4,418,671,983	0.26%	79,505,929	0.00%
	Sub Total (Individuals)	452,767,430,874	27.29%	461,438,323,961	27.36%	8,670,893,087	0.08%
	Institutions:						
	Corporates	269,793,539,244	16.26%	274,825,761,919	16.30%	5,032,222,675	0.04%
	Mutual Funds	163,990,809,952	9.88%	164,517,274,230	9.75%	526,464,278	-0.13%
	GRE's	621,175,843,771	37.43%	630,214,089,286	37.37%	9,038,245,515	-0.07%
	Institution DPMs	48,247,386,488	2.91%	49,042,725,974	2.91%	795,339,486	0.00%
	Sub Total (Institutions)	1,103,207,579,455	66.48%	1,118,599,851,410	66.33%	15,392,271,955	-0.16%
Total Saudi Investors	1,555,975,010,329	93.77%	1,580,038,175,371	93.69%	24,063,165,042	-0.08%	
GCC	Individuals	2,798,915,989	0.17%	2,836,407,067	0.17%	37,491,078	0.00%
	Institutions	31,053,826,946	1.87%	31,466,026,284	1.87%	412,199,338	-0.01%
	GCC DPMs	539,784,617	0.03%	549,827,119	0.03%	10,042,503	0.00%
	Total GCC Investors	34,392,527,552	2.07%	34,852,260,471	2.07%	459,732,919	-0.01%
Foreign	SWAP Holders	8,566,883,220	0.52%	8,670,624,246	0.51%	103,741,027	0.00%
	Foreign Residents	4,062,978,536	0.24%	4,194,986,692	0.25%	132,008,157	0.00%
	QFIs	6,907,508,365	0.42%	7,002,543,326	0.42%	95,034,961	0.00%
	Foreign DPMs	3,091,793,023	0.19%	3,121,610,822	0.19%	29,817,799	0.00%
	Strategic Partners	46,355,705,972	2.79%	48,611,980,760	2.88%	2,256,274,788	0.09%
	Total Foreign Investors	68,984,869,115	4.16%	71,601,745,846	4.25%	2,616,876,731	0.09%
Grand Total		1,659,352,406,996	100.00%	1,686,492,181,688	100.00%	27,139,774,692	

Weekly Report - Main Market

Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 14 December 2017		As of 21 December 2017		Weekly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	1,443,303,886,460	86.98%	1,465,738,023,508	86.91%	22,434,137,047	-0.07%
Non-Institutional	216,048,520,536	13.02%	220,754,158,180	13.09%	4,705,637,644	0.07%
Grand Total	1,659,352,406,996	100.00%	1,686,492,181,688	100.00%	27,139,774,692	

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market

Value Traded (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Value Traded Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals	8,754,937	94.82%	8,432,989	91.34%	321,947	3.49%
	Corporates	411,380	4.46%	0	0.00%	411,380	4.46%
	Institution	0	0.00%	566,347	6.13%	-566,347	-6.13%
	Total Saudi Investors	9,166,317	99.28%	8,999,336	97.47%	166,980	1.81%
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%
	Institutions	0	0.00%	0	0.00%	0	0.00%
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%
Foreign	SWAP Holders	0	0.00%	0	0.00%	0	0.00%
	Foreign Residents	66,572	0.72%	233,553	2.53%	-166,980	-1.81%
	QFIs	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	66,572	0.72%	233,553	2.53%	-166,980	-1.81%
Grand Total		9,232,889	100.00%	9,232,889	100.00%		

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification						
Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	411,380	4.46%	566,347	6.13%	-154,967	-1.68%
Non-Institutional	8,821,509	95.54%	8,666,542	93.87%	154,967	1.68%
Grand Total	9,232,889	100.00%	9,232,889	100.00%		

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market

Ownership Value (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Ownership Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	As of 14 December 2017		As of 21 December 2017		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals	1,916,040,724	88.79%	1,961,796,752	88.72%	45,756,028	-0.07%
	Corporates	110,875,438	5.14%	116,882,403	5.29%	6,006,965	0.15%
	Institution	111,685,214	5.18%	111,802,024	5.06%	116,810	-0.12%
	Total Saudi Investors	2,138,601,376	99.10%	2,190,481,179	99.06%	51,879,803	-0.04%
GCC	Individuals	27,682	0.00%	31,561	0.00%	3,879	0.00%
	Institutions	12,397,573	0.57%	13,465,718	0.61%	1,068,145	0.03%
	Total GCC Investors	12,425,255	0.58%	13,497,279	0.61%	1,072,024	0.03%
Foreign	SWAP Holders	181,376	0.01%	190,026	0.01%	8,650	0.00%
	Foreign Residents	3,459,887	0.16%	3,451,637	0.16%	-8,250	0.00%
	QFIs	3,329,556	0.15%	3,590,779	0.16%	261,223	0.01%
	Total Foreign Investors	6,970,819	0.32%	7,232,442	0.33%	261,623	0.00%
Grand Total		2,157,997,450	100.00%	2,211,210,900	100.00%	53,213,450	

Nomu-Parallel Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 14 December 2017		As of 21 December 2017		Weekly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	238,469,156	11.05%	245,930,950	11.12%	7,461,793	0.07%
Non-Institutional	1,919,528,294	88.95%	1,965,279,950	88.88%	45,751,657	-0.07%
Grand Total	2,157,997,450	100.00%	2,211,210,900	100.00%	53,213,450	

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

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Saudi Stock Exchange

تداول
Tadawul

Thank you

