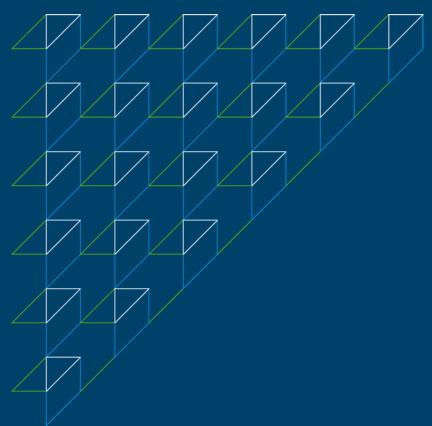


Market Reports

Week Ending 13 April 2017



Definitions





Definitions

Nationality	Investor Type	Description				
	Individuals	Saudi Individuals have been classified under 4 categories as defined below:				
Saudi	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.				
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPI : (see below).				
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.				
	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
Sauui	Institutions	Saudi Institutions have been classified under 4 categories as defined below:				
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .				
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.				
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.				
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Individuals	GCC natural person				
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.				
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.				
Foreign	Foreign Residents	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).				
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.				
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.				

Highlights

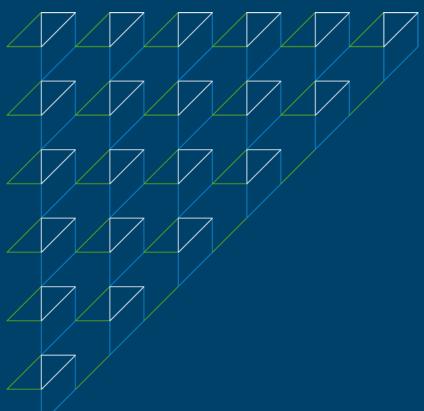


The total value of shares traded for the week ending 13 April 2017 amounted to SAR 15.10 billion, decreasing by 0.29% over the previous week; while total stock market capitalization reached SAR 1,662.26 billion at the end of this period, decreasing by 0.08% over the previous week.



- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 13.91 billion representing 92.15% of total buying activity, and sales of SAR 14.24 billion representing 94.36% of total selling activity. Total ownership of "Saudi Investors" stood at 93.45% of total market capitalization as of 13 April 2017, representing a decrease of 0.04% from the previous week.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 0.479 billion representing 3.17% of total buying activity, and sales of SAR 0.389 billion representing 2.58% of total selling activity. Total ownership of "GCC Investors" stood at 2.40% of total market capitalization as of 13 April 2017, representing an increase of 0.02% from the previous week.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 0.707 billion representing 4.68% of total buying activity, and sales of SAR 0.462 billion representing 3.06% of total selling activity. Total ownership of "Foreign Investors" stood at 4.15% of total market capitalization as of 13 April 2017, representing an increase of 0.02% from the previous week.

Stock Market Value Traded Breakdown





Value Traded (by Nationality and Investor Type)

Stock Market Traded Value Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
	Individuals:						
	Retail	7,041,269,489	46.64%	7,859,401,876	52.06%	-818,132,387	-5.42%
	HNWIs	3,974,798,962	26.33%	4,102,096,217	27.17%	-127,297,255	-0.84%
	IPIs	535,545,010	3.55%	1,051,999,513	6.97%	-516,454,503	-3.42%
	Individual DPMs	146,346,191	0.97%	87,151,545	0.58%	59,194,646	0.39%
	Sub Total (Individuals)	11,697,959,652	77.49%	13,100,649,151	86.78%	-1,402,689,499	-9.29%
Saudi	Institutions:						
	Corporates	1,225,489,990	8.12%	421,799,149	2.79%	803,690,841	5.32%
	Mutual Funds	735,601,531	4.87%	451,034,173	2.99%	284,567,359	1.89%
	GRE's	34,915,584	0.23%	0	0.00%	34,915,584	0.23%
	Institution DPMs	216,748,409	1.44%	271,192,100	1.80%	-54,443,691	-0.36%
	Sub Total (Institutions)	2,212,755,514	14.66%	1,144,025,422	7.58%	1,068,730,093	7.08%
	Total Saudi Investors	13,910,715,166	92.15%	14,244,674,572	94.36%	-333,959,406	-2.21%
GCC	Individuals	73,543,722	0.49%	61,541,327	0.41%	12,002,396	0.08%
	Institutions	404,844,580	2.68%	327,519,587	2.17%	77,324,993	0.51%
	GCC DPMs	450,112	0.00%	95,260	0.00%	354,852	0.00%
	Total GCC Investors	478,838,414	3.17%	389,156,174	2.58%	89,682,240	0.59%
Foreign	SWAP Holders	274,737,320	1.82%	190,190,050	1.26%	84,547,270	0.56%
	Foreign Residents	196,471,978	1.30%	223,193,570	1.48%	-26,721,592	-0.18%
	QFIs	219,345,103	1.45%	44,340,540	0.29%	175,004,563	1.16%
	Foreign DPMs	15,978,999	0.11%	4,532,073	0.03%	11,446,926	0.08%
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	706,533,400	4.68%	462,256,233	3.06%	244,277,167	1.62%
Grand Total		15,096,086,980	100.00%	15,096,086,980	100.00%		



Value Traded (by Investor Classification)

Stock Market Traded Value Breakdown - By Investor Classification								
	Buy		Sell		Net Value Traded			
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	3,810,002,828	25.24%	2,849,853,990	18.88%	960,148,838	6.36%		
Non-Institutional	11,286,084,151	74.76%	12,246,232,990	81.12%	-960,148,838	-6.36%		
Grand Total	15,096,086,980	100.00%	15,096,086,980	100.00%				

Definitions

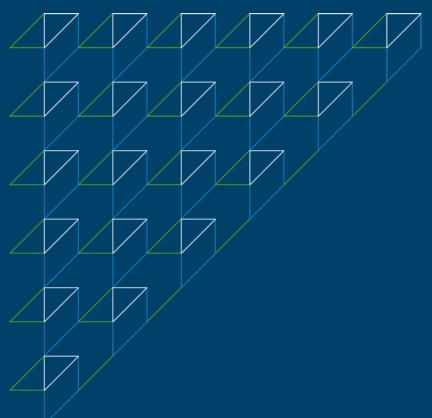
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Stock Market Ownership Breakdown





Ownership Value (by Nationality and Investor Type)

Stock Market Ownership Breakdown - By Nationality and Investor Type As of 6 April 2017 As of 13 April 2017* **Weekly Change Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (%) (SAR) (%) (SAR) (%) (SAR) Individuals: 0.02% Retail 75,617,994,738 4.55% 75,948,978,456 4.57% 330,983,719 **HNWIs** 133,135,710,649 8.00% 132,506,321,875 7.97% -629,388,774 -0.03% **IPIs** 254.569.261.695 15.30% 254.003.710.111 15.28% -565.551.583 -0.02% Individual DPMs 4.739.275.779 0.28% 4.744.947.561 0.29% 5.671.782 0.00% Sub Total (Individuals) 468,062,242,860 28.14% 467,203,958,003 28.11% -858,284,857 -0.03% Institutions: Saudi Corporates 17.07% 285.600.399.534 1.669.197.764 0.11% 283.931.201.770 17.18% 5.47% Mutual Funds 90.306.994.028 5.43% 90.926.714.502 619.720.474 0.04% GRE's 665,870,682,242 40.03% 39.86% -3,243,758,510 -0.17% 662,626,923,731 Institution DPMs 46 979 342 608 2.82% 46 963 415 047 2.83% -15.927.562 0.00% Sub Total (Institutions) 1.087.088.220.649 65.35% 1,086,117,452,815 65.34% -970.767.834 -0.01% Total Saudi Investors -1,829,052,691 1,555,150,463,509 93.49% 1,553,321,410,818 93.45% -0.04% 3,048,074,462 9,163,915 0.00% Individuals 3,038,910,547 0.18% 0.18% Institutions 35.952.549.377 2.16% 36.256.177.487 2.18% 303.628.110 0.02% **GCC** GCC DPMs 628,945,707 0.04% 0.04% -636,839 0.00% 628,308,868 Total GCC Investors 39.620.405.631 2.38% 39.932.560.817 2.40% 312,155,186 0.02% **SWAP Holders** 11,019,629,745 0.66% 11,108,896,306 0.67% 89,266,561 0.01% Foreign Residents 4.328.988.577 0.26% 4.306.773.683 0.26% -22.214.895 0.00% **QFIs** 4,760,248,096 0.29% 4,947,259,726 0.30% 187,011,630 0.01% **Foreign** Foreign DPMs 2,054,301,100 0.12% 2,076,167,311 0.12% 21,866,212 0.00% 2.80% Strategic Partners 46.572.089.058 46.565.275.460 2.80% -6.813.598 0.00% Total Foreign Investors 68,735,256,575 4.13% 69,004,372,486 4.15% 269,115,910 0.02% **Grand Total** 1,663,506,125,715 100.00% 1,662,258,344,120 -1,247,781,595 100.00%

^{*} capital reduction for Tihama Advertising and Public Relations Co amount of 165,075,000 SAR was reflected as on 13 April holding value



Ownership Value (by Investor Classification)

Stock Market Ownership Breakdown - By Investor Classification								
	As of 6 April 2017		As of 13 April 2017*		Weekly Change			
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	Δ Ownership (%)		
Institutional	1,447,384,521,204	87.01%	1,446,448,195,644	87.02%	-936,325,560	0.01%		
Non-Institutional	216,121,604,511	12.99%	215,810,148,476	12.98%	-311,456,035	-0.01%		
Grand Total	1,663,506,125,715	100.00%	1,662,258,344,120	100.00%	-1,247,781,595			

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



