

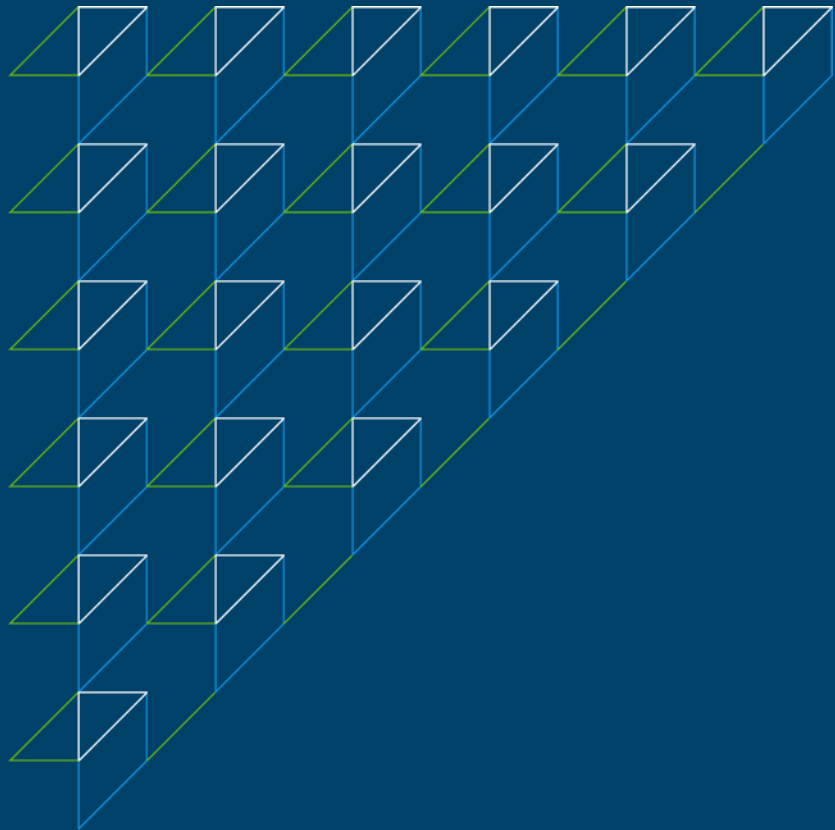
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 7 December 2017



Definitions



Weekly Stock Market Ownership and Trading Activity Report

Definitions

Nationality	Investor Type	Description
Saudi	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs .
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
GCC	Individuals*	GCC natural person
	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Foreign	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.

*Nomu-Parallel
Market Individual
Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.
- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



Weekly Report - Main Market

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type

Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals:						
	Retail	9,250,966,111	43.38%	11,021,200,811	51.68%	-1,770,234,700	-8.30%
	HNWIs	7,558,939,800	35.45%	7,164,344,998	33.60%	394,594,802	1.85%
	IPIs	656,158,418	3.08%	909,638,000	4.27%	-253,479,582	-1.19%
	Individual DPMs	61,667,702	0.29%	117,861,152	0.55%	-56,193,450	-0.26%
	Sub Total (Individuals)	17,527,732,031	82.19%	19,213,044,961	90.09%	-1,685,312,930	-7.90%
	Institutions:						
	Corporates	2,087,605,234	9.79%	845,291,755	3.96%	1,242,313,479	5.83%
	Mutual Funds	660,805,178	3.10%	306,396,104	1.44%	354,409,074	1.66%
	GRE's	353,850	0.00%	0	0.00%	353,850	0.00%
	Institution DPMs	84,430,470	0.40%	157,463,828	0.74%	-73,033,358	-0.34%
	Sub Total (Institutions)	2,833,194,732	13.29%	1,309,151,686	6.14%	1,524,043,046	7.15%
Total Saudi Investors	20,360,926,763	95.48%	20,522,196,647	96.23%	-161,269,884	-0.76%	
GCC	Individuals	54,774,414	0.26%	30,751,769	0.14%	24,022,645	0.11%
	Institutions	192,001,079	0.90%	98,418,409	0.46%	93,582,669	0.44%
	GCC DPMs	3,450	0.00%	0	0.00%	3,450	0.00%
	Total GCC Investors	246,778,942	1.16%	129,170,178	0.61%	117,608,764	0.55%
Foreign	SWAP Holders	206,082,643	0.97%	109,052,553	0.51%	97,030,091	0.45%
	Foreign Residents	329,412,166	1.54%	398,418,482	1.87%	-69,006,316	-0.32%
	QFIs	176,454,253	0.83%	110,920,586	0.52%	65,533,666	0.31%
	Foreign DPMs	5,709,259	0.03%	55,605,580	0.26%	-49,896,321	-0.23%
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	717,658,321	3.37%	673,997,201	3.16%	43,661,120	0.20%
Grand Total		21,325,364,026	100.00%	21,325,364,026	100.00%		

Weekly Report - Main Market

Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification

Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	4,131,271,536	19.37%	2,710,647,967	12.71%	1,420,623,569	6.66%
Non-Institutional	17,194,092,490	80.63%	18,614,716,059	87.29%	-1,420,623,569	-6.66%
Grand Total	21,325,364,026	100.00%	21,325,364,026	100.00%		

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Weekly Report - Main Market

Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type

Nationality	Investor Type	As of 30 November 2017		As of 7 December 2017		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals:						
	Retail	68,574,541,419	4.13%	70,503,706,438	4.21%	1,929,165,019	0.08%
	HNWIs	132,149,157,664	7.97%	136,194,815,873	8.14%	4,045,658,209	0.17%
	IPIs	238,133,601,512	14.35%	241,148,242,657	14.41%	3,014,641,146	0.06%
	Individual DPMs	4,274,085,552	0.26%	4,325,745,606	0.26%	51,660,054	0.00%
	Sub Total (Individuals)	443,131,386,147	26.71%	452,172,510,575	27.02%	9,041,124,428	0.31%
	Institutions:						
	Corporates	270,465,186,209	16.30%	271,158,996,632	16.20%	693,810,423	-0.10%
	Mutual Funds	170,338,689,396	10.27%	171,124,028,127	10.23%	785,338,731	-0.04%
	GRE's	624,362,373,050	37.63%	626,930,664,887	37.46%	2,568,291,838	-0.17%
	Institution DPMs	48,472,737,614	2.92%	48,527,401,504	2.90%	54,663,890	-0.02%
Sub Total (Institutions)	1,113,638,986,270	67.12%	1,117,741,091,151	66.79%	4,102,104,881	-0.33%	
Total Saudi Investors	1,556,770,372,417	93.83%	1,569,913,601,725	93.81%	13,143,229,308	-0.02%	
GCC	Individuals	2,689,350,945	0.16%	2,749,802,699	0.16%	60,451,754	0.00%
	Institutions	30,056,334,920	1.81%	30,895,759,657	1.85%	839,424,737	0.03%
	GCC DPMs	543,856,287	0.03%	546,286,003	0.03%	2,429,716	0.00%
	Total GCC Investors	33,289,542,152	2.01%	34,191,848,359	2.04%	902,306,207	0.04%
Foreign	SWAP Holders	8,728,450,070	0.53%	8,550,365,200	0.51%	-178,084,870	-0.02%
	Foreign Residents	4,027,474,921	0.24%	4,031,989,033	0.24%	4,514,111	0.00%
	QFIs	6,474,506,348	0.39%	6,866,470,838	0.41%	391,964,489	0.02%
	Foreign DPMs	3,214,194,452	0.19%	3,186,207,863	0.19%	-27,986,589	0.00%
	Strategic Partners	46,578,099,978	2.81%	46,722,118,066	2.79%	144,018,089	-0.02%
	Total Foreign Investors	69,022,725,768	4.16%	69,357,150,999	4.14%	334,425,230	-0.02%
Grand Total		1,659,082,640,337	100.00%	1,673,462,601,083	100.00%	14,379,960,745	

Weekly Report - Main Market

Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 30 November 2017		As of 7 December 2017		Weekly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	1,451,642,115,388	87.50%	1,459,982,287,040	87.24%	8,340,171,653	-0.25%
Non-Institutional	207,440,524,950	12.50%	213,480,314,043	12.76%	6,039,789,093	0.25%
Grand Total	1,659,082,640,337	100.00%	1,673,462,601,083	100.00%	14,379,960,745	

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market

Value Traded (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Value Traded Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals	4,938,275	95.10%	4,830,744	93.03%	107,531	2.07%
	Corporates	156,200	3.01%	0	0.00%	156,200	3.01%
	Institution	42,270	0.81%	290,367	5.59%	-248,097	-4.78%
	Total Saudi Investors	5,136,745	98.92%	5,121,111	98.62%	15,634	0.30%
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%
	Institutions	0	0.00%	0	0.00%	0	0.00%
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%
Foreign	SWAP Holders	0	0.00%	0	0.00%	0	0.00%
	Foreign Residents	56,002	1.08%	71,636	1.38%	-15,634	-0.30%
	QFIs	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	56,002	1.08%	71,636	1.38%	-15,634	-0.30%
Grand Total		5,192,747	100.00%	5,192,747	100.00%		

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification						
Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	198,470	3.82%	290,367	5.59%	-91,897	-1.77%
Non-Institutional	4,994,277	96.18%	4,902,380	94.41%	91,897	1.77%
Grand Total	5,192,747	100.00%	5,192,747	100.00%		

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market

Ownership Value (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Ownership Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	As of 30 November 2017		As of 7 December 2017		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals	1,811,962,080	88.75%	1,846,717,029	88.85%	34,754,950	0.10%
	Corporates	106,882,555	5.24%	106,667,302	5.13%	-215,253	-0.10%
	Institution	103,899,480	5.09%	105,945,629	5.10%	2,046,149	0.01%
	Total Saudi Investors	2,022,744,114	99.08%	2,059,329,960	99.08%	36,585,846	0.01%
GCC	Individuals	25,629	0.00%	26,846	0.00%	1,217	0.00%
	Institutions	12,483,632	0.61%	12,493,756	0.60%	10,125	-0.01%
	Total GCC Investors	12,509,261	0.61%	12,520,602	0.60%	11,341	-0.01%
Foreign	SWAP Holders	193,399	0.01%	186,052	0.01%	-7,347	0.00%
	Foreign Residents	3,062,628	0.15%	3,141,429	0.15%	78,802	0.00%
	QFIs	3,065,593	0.15%	3,215,796	0.15%	150,204	0.00%
	Total Foreign Investors	6,321,620	0.31%	6,543,278	0.31%	221,658	0.01%
Grand Total		2,041,574,995	100.00%	2,078,393,840	100.00%	36,818,845	

Nomu-Parallel Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 30 November 2017		As of 7 December 2017		Weekly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	226,524,659	11.10%	228,508,535	10.99%	1,983,877	-0.10%
Non-Institutional	1,815,050,336	88.90%	1,849,885,305	89.01%	34,834,968	0.10%
Grand Total	2,041,574,995	100.00%	2,078,393,840	100.00%	36,818,845	

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

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Saudi Stock Exchange

تداول
Tadawul

Thank you

